SESSION 1: STATE OF THE AQUAFEED INDUSTRY IN ASIA AND GROWTH IN VIETNAM



Matthew Clark Director FeedGuys Resources Pte Ltd Singapore Email: matthew@feedguys.com

Formulation Techniques for Capturing Genetic Potential of Aqua Species and Optimising Digestible Amino Acid Content

Abstract

Feed formulation in poultry has grown in sophistication to be able to capture both digestibility of raw materials and how they can be formulated to maximize the genetic potential of chickens. Similar research and formulation techniques can be applied to formulation of diets for aqua species to achieve both the optimum diet digestibility and the optimum density to capture genetic growth potential. Examples will be given of how to deliver optimum nutrition, extending the current practices in poultry feeding into the aqua sector.





"Formulation Techniques for capturing genetic potential of aqua species and optimising digestible amino acid content"

Matthew Clark
FeedGuys Resources Pte Ltd

Introduction – learnings from Poultry?

- Feed formulation in Poultry has grown in sophistication to be able to capture:
 - > digestibility of raw materials
 - Formulation to maximize the genetic potential of chickens.
- Similar research and formulation techniques can be applied to formulation of diets for aqua species to achieve:
 - ➤ Optimum diet digestibility
 - ➤ Optimum density to capture genetic growth potential.
- Selecting raw materials and evaluating new sources



Agenda

- Reduction of excess nutrients
 - ➤ Crude protein
 - **≻**Phosphorous
- Reduces cost and pollution

- Discovery of optimal amino acid supply
 - ➤ Titration of amino acid leve
 - > Calculation of the most cost effective
- Alternative ingredient studies



Minimise Excess Protein – Lessons From Layers

Parameters	Crude protein (g/kg)						
	140.0	155.0	170.0				
Feed (g/day)	116.0	115.4	113.9				
Lysine (mg/day)	940.9	936.0	924.1				
Production (%)	77.22	76.02	75.24				
Egg weight (g)	66.63	66.82	66.67				
Egg output (g/day)	51.45	50.82	50.18				
Yolk (%)	24.94	24.39	24.19				
Manure crude protein (g/kg)	338.8	385.4	464.9				

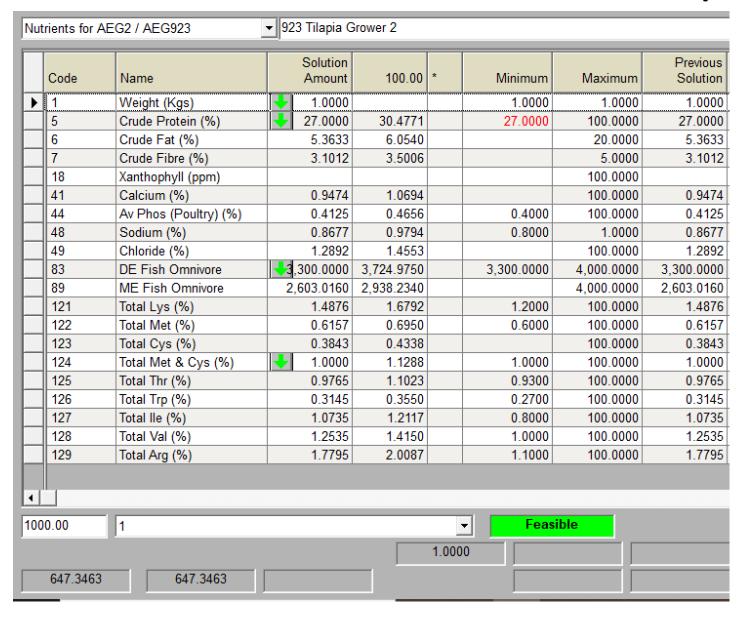
Excess crude protein:

increases cost

 Increases nitrogen excretion

 Increases pollution and disease risk

Effect of reduction in the crude protein level



 Starting formula has crude protein minimum

Methionine and cysteine level is limiting

 Crude protein may be on minimum for legal reasons or for safety margins

The Aquaculture Roundtable Series

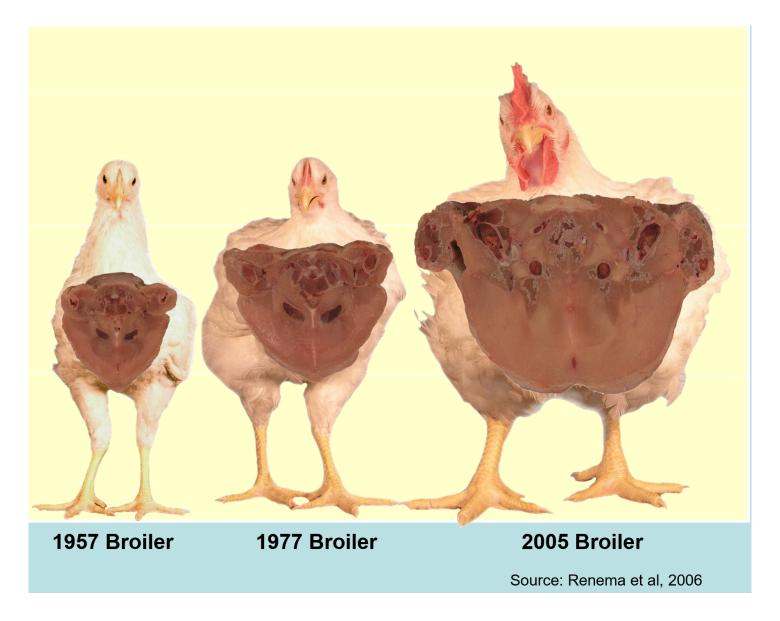
Effect of reduction in the crude protein level



- Crude protein minimum removed
- Threonine and tryptophan become limiting
- Cost of feed reduced
- 'non-essential amino acids may be too low nd cause carcass quality effects

TARS 2022

Genetic advances and potential - Broilers

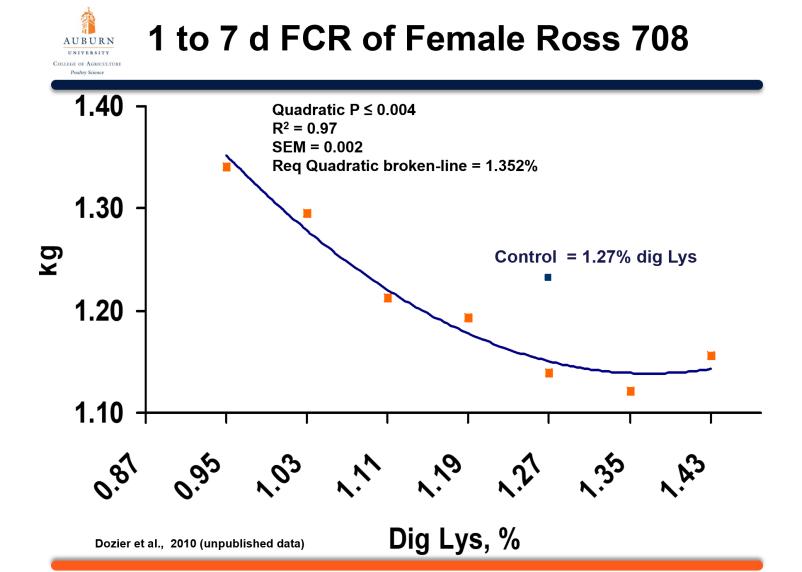


- Carcass composition has changed dramatically by genetic selection
- Improved genetics require re-engineered feeds

 Titration required to find correct protein level



Finding the right protein level - Broilers

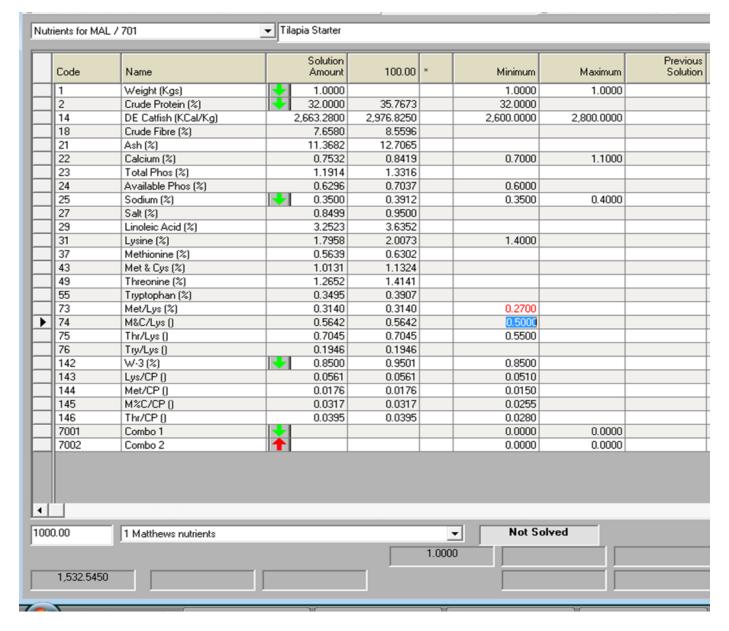


As Digestible lysine increases, FCR decreases

- Diminishing returns begin at 1.25%
- Optimum is 1.35%
- Much higher than 1996 levels



Amino Acid Ratios needed for titration study



 Digestible lysine is very close to the minimum ration of Lys:CP

 Lysine is the only limiting amino acid

 Additional raw materials with different AA profiles can help to make AA supply more efficient

> TARS 2022

The Aquaculture Roundtable Series

Parametric Analysis shows cost effective protein Level

Nutrients I	utrients for MAL / 701 Minimum: 2 - Crude Protein														
Code	Name	32.0000 436.8688 1,000.00	31.8000 435.4390 -1.4298 1,000.00	31.6000 434.0092 -1.4298 1,000.00	31.4000 432.5793 -1.4298 1,000.00	31.2000 431.1495 -1.4298 1,000.00	31.0000 429.7197 -1.4298 1,000.00	30.8000 428.2898 -1.4298 1,000.00	30.6000 426.8599 -1.4299 1,000.00	30.4000 425.4301 -1.4298 1,000.00	30.2000 424.0002 -1.4298 1,000.00				
1	Weight	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.000				
2	Crude Protein	32.0000	31.8000	31.6000	31.4000	31.2000	31.0000	30.8000	30.6000	30.4000	30.200				
14	DE Catfish	2,663.1240	2,657.0510	2,650.9770	2,644.9040	2,638.8300	2,632.7560	2,626.6830	2,620.6090	2,614.5350	2,608.462				
18	Crude Fibre	7.6584	7.7150	7.7717	7.8284	7.8850	7.9417	7.9984	8.0550	8.1117	8.168				
21	Ash	11.3683	11.4110	11.4536	11.4963	11.5390	11.5816	11.6243	11.6670	11.7097	11.752				
22	Calcium	0.7532	0.7518	0.7504	0.7490	0.7476	0.7462	0.7448	0.7434	0.7420	0.740				
23	Total Phos	1.1914	1.1943	1.1972	1.2002	1.2031	1.2060	1.2090	1.2119	1.2148	1.217				
24	Available Phos	0.6296	0.6292	0.6288	0.6285	0.6281	0.6277	0.6273	0.6269	0.6265	0.626				
25	Sodium	0.3500	0.3500	0.3500	0.3500	0.3500	0.3500	0.3500	0.3500	0.3500	0.350				
27	Salt	0.8499	0.8498	0.8496	0.8495	0.8494	0.8492	0.8491	0.8490	0.8488	0.848				
29	Linoleic Acid	3.2525	3.2738	3.2951	3.3164	3.3378	3.3591	3.3804	3.4017	3.4231	3.444				
31	Lysine	1.7985	1.7985	1.7985	1.7985	1.7985	1.7985	1.7985	1.7985	1.7985	1.798				
37	Methionine	0.5638	0.5612	0.5585	0.5559	0.5532	0.5506	0.5479	0.5453	0.5427	0.540				
43	Met & Cys	1.0130	1.0069	1.0007	0.9945	0.9883	0.9821	0.9759	0.9698	0.9636	0.957				
49	Threonine	1.2650	1.2555	1.2459	1.2364	1.2268	1.2173	1.2078	1.1982	1.1887	1.179				
55	Tryptophan	0.3495	0.3462	0.3430	0.3397	0.3364	0.3332	0.3299	0.3267	0.3234	0.320				
73	Met/Lys	0.3135	0.3120	0.3105	0.3091	0.3076	0.3061	0.3047	0.3032	0.3017	0.300				
74	M&C/Lys	0.5633	0.5598	0.5564	0.5530	0.5495	0.5461	0.5426	0.5392	0.5358	0.532				
75	Thr/Lys	0.7034	0.6981	0.6928	0.6875	0.6821	0.6768	0.6715	0.6662	0.6609	0.655				
76	Try/Lys	0.1943	0.1925	0.1907	0.1889	0.1871	0.1853	0.1834	0.1816	0.1798	0.178				
142	W-3	0.8500	0.8500	0.8500	0.8500	0.8500	0.8500	0.8500	0.8500	0.8500	0.850				
143	Lys/CP	0.0562	0.0566	0.0569	0.0573	0.0576	0.0580	0.0584	0.0588	0.0592	0.059				
144	Met/CP	0.0176	0.0176	0.0177	0.0177	0.0177	0.0178	0.0178	0.0178	0.0179	0.017				
145	M%C/CP	0.0317	0.0317	0.0317	0.0317	0.0317	0.0317	0.0317	0.0317	0.0317	0.031				
146	Thr/CP	0.0395	0.0395	0.0394	0.0394	0.0393	0.0393	0.0392	0.0392	0.0391	0.039				
7001	Combo1														
7002	Combo2														

Each 0.2%
 reduction in the
 crude protein level
 saves US\$ 1.43 per
 tonne

 Amino acids remain in balance to crude protein due to formulation on ratios

Parametric Analysis for Ingredient Evaluation

ĺ	edients for r	MAL / 701	▼ Tilapia S	taitei					
	Code	Name		Solution Amount %	Price	×	Minimum	Maximum	Lo Co
Þ	2403	Ricebran 13/13/13		33.1654	199.5000		İ		195.20
	3111	Soybean Meal 48% Sol		31.4448	530.0000				476.03
	2422	Rice Bran Ext 14%		16.5827	185.2500				176.650
	4112	Chilean Fishmeal 61%	1	7.0000	826.5000		7.0000		822.62
	4131	Fishmeal Thai 60%		7.0000	855.0000				851.12
	4261	Feather Meal 80% DHB		2.5000	570.0000			2.5000	570.00
	5240	Fish Oil		1.3667	1,482.0000		1.0000		62.02
	6111	Salt		0.4537	114.0000				62.11
	9317	Fish Minerals		0.2500	997.5000		0.2500	0.2500	62.02
	9137	Fish Vitamins	1	0.1500	17,100.0000		0.1500	0.1500	62.02
	6153	MDCP		0.0867	599.9999				66.17
	4912	L-Lysine 78%			3,500.0000				966.24
	4913	Alimet 88%			4,000.0000				62.02
	4914	Ca-HMB 80%			3,990.0000				62.02
	6123	Limestone Powder			85.5000				64.72
	8603	Mould Inhibitor			1,425.0000				62.02
	2205	DDGS			260.0000	-0			308.32
	2206	DDGS New			260.0000	-0		10.0000	349.55

 Base formula for introducing new ingredients

 DDGS New has a shadow price higher than the buying price

Indicates potential profits

Parametric Analysis for Ingredient Evaluation

R Parame	Parametric Results													
Ingredient	Ingredients for MAL / 701 Price: 2206 - DDGS New													
Code	Name	250.0000 438.6742 1,000.00	260.0000 439.6742 1.0000 1,000.00	270.0000 440.6742 1.0000 1,000.00	280.0000 441.6742 1.0000 1,000.00	290,0000 442,6742 1,0000 1,000.00	300.0000 443.6742 1.0000 1,000.00	310.0000 444.5437 0.8695 1,000.00	320.0000 444.9069 0.3633 1,000.00	330.0000 444.9322 0.0253 1,000.00	340.0000 444.9322 1,000.00			
2403	Ricebran 13/13/13	28.8581	28.8581	28.8581	28.8581	28.8581	28.8581	31.6517	31.6517	33.1654	33.1654			
3111	Soybean Meal 48% Sol	28.0267	28.0267	28.0267	28.0267	28.0267	28.0267	30.1819	30.1819	31.4448	31.4448			
2422	Rice Bran Ext 14%	14.4290	14.4290	14.4290	14.4290	14.4290	14.4290	15.8258	15.8258	16.5827	16.5827			
2206	DDGS New	10.0000	10.0000	10.0000	10.0000	10.0000	10.0000	3.6328	3.6328					
4112	Chilean Fishmeal 61%	7.0000	7.0000	7.0000	7.0000	7.0000	7.0000	7.0000	7.0000	7.0000	7.0000			
4131	Fishmeal Thai 60%	7.0000	7.0000	7.0000	7.0000	7.0000	7.0000	7.0000	7.0000	7.0000	7.0000			
4261	Feather Meal 80% DHB	2.5000	2.5000	2.5000	2.5000	2.5000	2.5000	2.5000	2.5000	2.5000	2.5000			
5240	Fish Oil	1.3667	1.3667	1.3667	1.3667	1.3667	1.3667	1.3667	1.3667	1.3667	1.3667			
6111	Salt	0.4196	0.4196	0.4196	0.4196	0.4196	0.4196	0.4412	0.4412	0.4537	0.4537			
9317	Fish Minerals	0.2500	0.2500	0.2500	0.2500	0.2500	0.2500	0.2500	0.2500	0.2500	0.2500			
9137	Fish Vitamins	0.1500	0.1500	0.1500	0.1500	0.1500	0.1500	0.1500	0.1500	0.1500	0.1500			
4912	L-Lysine 78%													
4913	Alimet 88%													
4914	Ca-HMB 80%													
6123	Limestone Powder													
6153	MDCP									0.0867	0.0867			
8603	Mould Inhibitor													
2205	DDGS													

- Price sensitivity of DDGS can be seen
- Optimal volume to price can be established
- Ingredient substitutions can be studied



Evaluation methods for new ingredients

- The Shadow Price data is calculated by the Least Cost Formulation
- Price at which a commodity can be included in a formula without changing the formula cost.
- If the commodity price is above the shadow price then the commodity will be rejected. If the prices is below the shadow price then the commodity will be used.
- The 'SBM Ref' price is the approximate market price for Argentine SBM in the South East Asian region.
- 'Protein Parity' shows the equivalent price of HF Canola (CAN-HF1) if the product was broadly evaluated purely on a crude protein basis ignoring the starch contribution to animal nutrition.
- Study across SE Asia for the different protein types

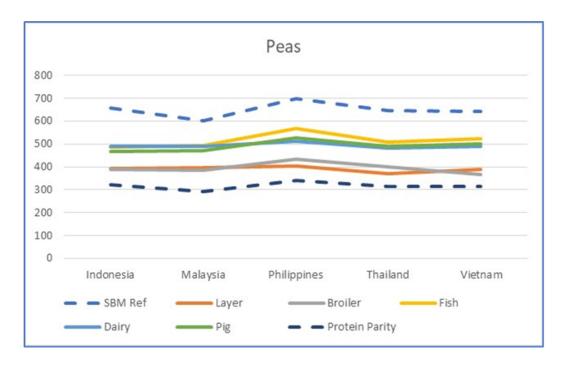


Selected Alternative Proteins

	SBM	Field Peas	Faba beans	Chick peas	Lentils	Lupin Seed Meal	DH lupin seed	Canola Meal	Canola Hi Fat 1
Crude Protein	45.50	22.20	27.60	22.10	23.50	32.00	39.00	36.70	31.00
AMEn Poultry	2,269	2,606	2,662	3,080	2,741	1,911	2,279	2,200	2,650
AMEn Broiler	2,109	2,543	2,662	3,030	2,679	1,911	2,279	2,200	2,650
ME Swine	3,112	3,294	3,115	3,294	3,249	2,387	3,818	2,903	3,250
ME Ruminants	3,001	2,860	2,830	2,812	2,768	3,177	3,177	2,331	3,051
DE Fish Omnivore	3,618	3,441	3,523	3,213	3,091	3,452	3,560	3,395	3,986
Crude Fat	1.66	12.00	12.00	4.40	1.40	5.96	7.54	3.30	13.00
Crude Fibre	4.32	6.20	7.60	9.24	4.30	14.20	3.42	11.20	10.00
Ash	6.54	2.90	3.70	2.90	3.10	2.99	3.11	6.70	5.20
N Free Extract	29.98	47.20	38.10	50.36	67.70	34.85	36.93	32.10	30.80
Sucrose	8.65	1.40	1.50	1.00				-	-
Glucose	-	0.02	0.20	0.05		1.70	2.90	6.75	5.94
Starch	1.00	40.63	38.50	44.18	45.70	1.10	1.40	-	_
Dry Matter	88.00	90.50	89.00	89.00	89.00	90.00	90.00	88.00	90.00
Neutral Det Fibre	9.57	18.90	12.90	20.06	12.60	22.92	8.76	25.40	22.95
Acid Det Fibre	5.69	6.10	9.10	12.14	4.80	17.87	5.11	16.20	14.67
Calcium	0.34	0.08	0.14	0.12	0.13	0.23	0.13	0.65	0.51
Av Phos (Poultry)	0.26	0.18	0.19	0.11	0.10	0.12	0.15	0.35	0.36
Dig Phos (Swine)	0.31	0.13	0.21	0.19	0.18	0.13	0.16	0.40	0.36
Sodium	0.03	0.01	0.01	0.01	0.04	0.03	0.03	0.07	0.08
Chloride	0.05	0.02	0.01	0.12	0.06	0.15	0.15	0.01	0.10
Potassium	2.32	0.93	0.01	0.96	0.87	0.82	0.97	1.13	1.00

- Be cautious not to evaluate on protein base only
- Some of the proteins are 'dual purpose' contributing protein, starch and energy, not only protein.
- Field peas and Faba beans are good starch sources
- ► DH Lupins medium energy and 7.5% fat
- Hi Fat Canola many types – important to know and test the type

Field Peas

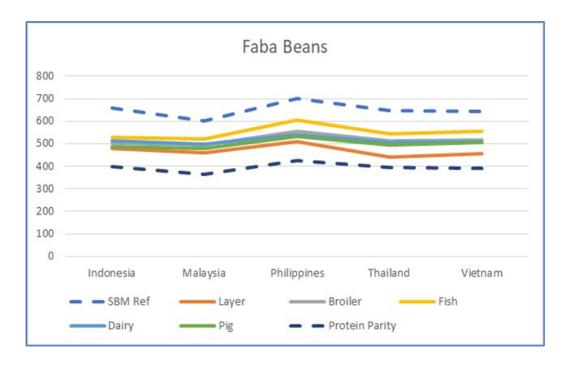


Peas	Indonesia	Malaysia	Philippines	Thailand	Vietnam
Layer	60%	66%	58%	57%	60%
Broiler	59%	64%	62%	62%	57%
Pigs	74%	82%	81%	78%	81%
Fish	74%	81%	73%	75%	76%
Dairy	71%	78%	75%	75%	78%
Protein Index	49%	49%	49%	49%	49%

- Be cautious not to evaluate on protein base only
- Peas are a dual-purpose crop supplying both energy and protein.
 - Protein 22% as fed.
 - Starch 40% or more as fed.
- On a protein basis the pricing would be 49% of the price of SBM across the SE Asia countries.
- Pigs, Fish and Dairy show relative values in the range 71% to 82% with pigs showing the strongest value.
- Nutritional value of peas can be enhanced by:
 - ► Heating (extrusion, pelleting etc).
 - Dehulling.
- Potential for special applications in Aqua feeds and young pigs.



Faba Beans

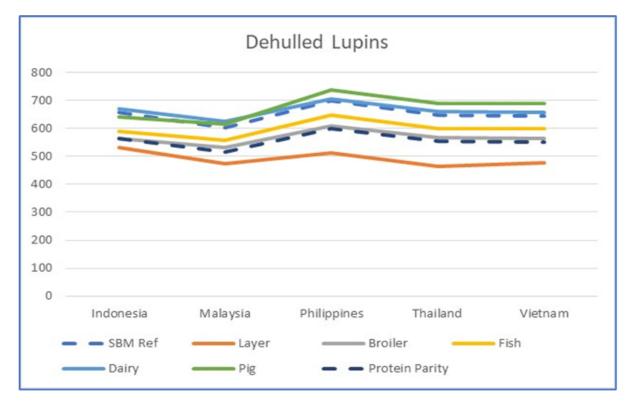


Faba Beans	Indonesia	Malaysia	Philippines	Thailand	Vietnam
Layer	72%	76%	73%	68%	70%
Broiler	76%	82%	79%	79%	80%
Fish	80%	86%	86%	84%	86%
Dairy	78%	83%	77%	78%	79%
Pig	74%	80%	76%	76%	78%
Protein Index	61%	61%	61%	61%	61%

- ► Faba Beans are a dual-purpose crop supplying both energy and protein.
 - Protein 27% as fed.
 - > Starch 38% or more as fed.
- Faba beans are relatively low in protease inhibitors and can be complimentary to the trypsin inhibitor content of SBM when blended.
- Pigs, Fish and Dairy show relative values in the range 77% to 88% with fish feeds showing the highest value. This indicates a good nutritional content over and above the protein content.
- Nutritional value of faba beans can be enhanced by:
 - Heating (extrusion, pelleting etc).
 - ▶ Dehulling to reduce the fibre and increase the SID amino acid levels as well as energy.
- Potential for special applications in Aqua feeds and young pigs when processed to reduce the ANFs.
- Faba beans included in extruded sinking feeds for fish make the pelleting process less prone to



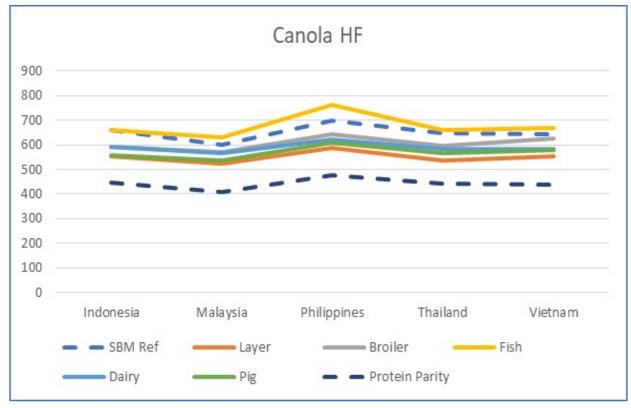
Dehulled Lupins



Lupins DH	Indonesia	Malaysia	Philippines	Thailand	Vietnam
Layer	81%	79%	73%	71%	74%
Broiler	86%	88%	87%	88%	87%
Fish	90%	93%	93%	92%	93%
Dairy	102%	104%	101%	102%	102%
Pig	97%	102%	105%	106%	107%
Protein Index	86%	86%	86%	86%	86%

- Shadow prices of Dehulled Lupin seed meal show gains from the processing for fish, dairy and pig feeds.
- Protein 39% as fed compared to the lower values for pulses in the range 22-27%.
- Starch is only 1% compared to typical levels of 40% found in pulses.
- ▶ Dehulling the lupin seeds raises the poultry AMEn from 1191 to 2279 Kcals/Kg.
- Pig and dairy feeds show good economic positioning with relative values averaging 104% and 102% respectively.
- Nutritional value of lupin seed meal can be enhanced by:
 - Dehulling (preferred).
 - Supplementation with NSP enzymes to aid digestion of the raffinose.

Hi Fat Canola



Canola HF	Indonesia	Malaysia	Philippines	Thailand	Vietnam	
Layer	84%	87%	84%	83%	86%	85%
Broiler	90%	95%	92%	92%	97%	93%
Fish	100%	105%	109%	102%	104%	104%
Dairy	90%	94%	89%	90%	91%	91%
Pig	84%	89%	87%	88%	90%	88%
Protein Index	68%	68%	68%	68%	68%	68%

- High fat canola is an interesting variation in the ingredient supply chain with medium protein and relatively high energy:
 - Protein 31%.
 - ➤ Fat 13% (in this case, but this level is part of product design and is not a standard figure.
 - ► AMEn broiler 2650 Kcals per Kg compared to 2200 Kcals per Kg for canola meal.
- Good source of highly digestible fat.
- Can be used at 10-15% in broiler feeds and is also well accepted in layer feeds as an energy/protein source.
- Strong economic position in pig feeds.
- Should not be confused with cold pressed canola which is good for dairy cattle but can be unsuitable for monogastric animals if the glucosinolate and mryosinase activities are above normal.
- High Fat Canola products have several different production methods, content and application.
- Variables involved would be targets on the residual oil level and the degree of dehulling and heat treatment

Conclusions

- Avoid excess nutrients, especially protein and phosphorous
- Using amino acid ratios enables faster calculation of savings in crude protein.
 Crude protein is only an estimate of the amino acids. More accurate calculation of amino acids is preferred
- Experiments on protein density are necessary to find cost effective nutrient levels
- Optimization allows us to evaluate new ingredients. In this example DDGS has the potential to save feed cost
- Optimization can be used for prospecting for alternative raw materials using shadow price analysis to determine possible cost effective supplies
- Potential exists for using digestible amino acids more extensively in aqua diets to improve accuracy